# Strategic E-Commerce Systems and Tools for Competing in the Digital Marketplace

Part of the Advances in E-Business Research (AEBR) Book Series

Mehdi Khosrow-Pour (Information Resources Management Association, USA)

# **Description:**

As financial systems migrate to a pervasive, online environment, business leaders and layman investors alike must adapt to changes in the market brought about by this new age of business.

Strategic E-Commerce Systems and Tools for Competing in the Digital Marketplace advances the body of knowledge on electronic business and commerce with an in-depth look at the opportunities and concerns surrounding online business and finance.

## **Readers:**

This cutting-edge reference aids business leaders, financial managers, investors, and consumers looking to build their portfolios and thrive in modern digital business environments.

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## **Topics Covered:**

- Cultural Analogues
- Digital Marketing Optimization
- E-Commerce Network
- IT Value Management

- Purchase-Based Targeted Advertising
- Semantic++ Electronic Commerce Architecture
- Theory of Planned Behavior



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Yuenan Liu, Renmin University, China

#### Chapter 1

Chapter 1

Semantic++ Electronic Commerce Architecture and Models in Cloud
Guigang Zhang, Institute of Automation, Chinese Academy of Sciences,
China & Tsinghua University, China
Chao Li, Tsinghua University, China
Yong Zhang, Tsinghua University, China
Chunxiao Xing, Tsinghua University, China
Sixin Xue, Tsinghua University, China & Renmin University, China

#### Chapter 2

A Literature Review on IT Value Management: Assisting Organisations to Realise Benefits from IT Enabled

Kim Maes, Antwerp Management School, University of Antwerp, Belgium Steven De Haes, Antwerp Management School, University of Antwerp, Belgium Wim Van Grembergen, Antwerp Management School, University of Antwerp, Belgium

### Chapter 3

Evaluation of B2B Pharmaceutical Supply Chain in Australia Chad Lin, Curtin University, Australia Geoffrey Jalleh, Curtin University, Australia

#### Chapter 4

A General Evolution Mechanism Model for E-commerce Network
Zhihong Tian, Beijing Jiaotong University, China
Zhenji Zhang, Beijing Jiaotong University, China
Xiaolan Guan, Beijing Institute of Graphic Communication, China

#### Chapter 5

Predicting low-carbon tourism behavior: A modified Theory of Planned Behavior model from Taiwan Nae-Wen Kuo, Department of Geography, National Taiwan Normal University, Taiwan You-Yu Dai, Graduate Institute of Recreation, Tourism, and Hospitality Management, National Chiayi University, Taiwan

## Chapter 6

Branding Cultural Analogues in Virtual Communities
Robert Pennington, Fo Guang University, Taiwan

#### Chapter 7

The Relationship between Online Reviews, Brand Trust and Willingness to Buy
Vincent Cheng, Macau University of Science and Technology, Macau
Joan Rhodes, Macquarie University, Australia
Peter Lok, University of Sydney Business School, ITLS, University of Sydney, Australia

#### Chapter 8

Digital Marketing Optimization Neha Jain, Jaypee Business School, India Vandana Ahuja, Jaypee Business School, India Yajulu Medury, Jaypee Group, India

#### Chapter 9

Purchase-Based Targeted Advertising: A Competitive Analysis
Jianqiang Zhang, Department of Advertising, Jiangsu Normal University, China
Weijun Zhong, School of Economics and Management, Southeast University, China
Shue Mei, School of Economics and Management, Southeast University, China

#### Chapter10

Electronic Commerce and Change in Management Accounting practices in an Egyptian Organization Mayada Abd El-Aziz Youssef, UAE University, UAE

#### Chapter 1

An Investigation into the factors affecting e-commerce adoption decisions by SMEs: a study in Saudi Arabia Sabah Abdullah Al-Somali, King AbdulAziz University, Saudi Arabia Roya Gholami, Aston Business School, Aston University, UK
Ben Clegg, Aston Business School, Aston University, UK

Mehdi Khosrow-Pour, D.B.A. received his Doctorate in Business Administration from the Nova Southeastern University (Florida, USA). Dr. Khosrow-Pour taught undergraduate and graduate information system courses at the Pennsylvania State University – Harrisburg for 20 years. He is currently Executive Editor at IGI Global (<a href="www.igi-global.com">www.igi-global.com</a>). He also serves as Executive Director of the Information Resources Management Association (IRMA) (<a href="www.irma-international.org">www.irma-international.org</a>), and Executive Director and President of the World Forgotten Children's Foundation (<a href="www.world-forgotten-children.org">www.world-forgotten-children.org</a>). He is the author/editor of over twenty books in information technology management. He is also the editor-in-chief of the \*Information Resources Management Journal of Cases on \*Information Technology">www.irma-international.org</a>), and Executive Director and President of the \*World Forgotten Children's Foundation (<a href="www.world-forgotten-children.org">www.world-forgotten-children.org</a>). He is the author/editor of over twenty books in information technology management. He is also the editor-in-chief of the \*Information Resources Management Journal of \*Cases on Information Technology\*, the \*Journal of Electronic Commerce in Organizations\*, and the \*Journal of Information Technology\* Research\*, and has authored more than 50 articles published in various conference proceedings and scholarly journals.